



Like traveling? Not happy with your stopover experience at airports?  
Into tech and mobile? Join us!

### Co-Founder Business Development

We're a small and enthusiastic team of tech-savvy globetrotters. We're tired of stopovers in airports. Not because of the time spent there, but because we don't quite know what to expect, what's on offer, what's good and what isn't. We want to do everything we can to change that.

Tapping into solid data analysis, social media linking and airport partnerships we want to offer an awesome stopover experience with tailored suggestions, special promotions, amenities reviews and a service that remembers users' preferences to make the stopover as smooth and exciting/calm/relaxing/fascinating/interesting/effective as possible – whatever it is that each traveler wants to get out of their stopover.

You should bring with you the following characteristics:

- ✈ You've traveled. Extensively. You know what we're talking about here.
- ✈ **Mobile technology and apps make you excited. You might even have some experience in the tech or business side of it all.**
- ✈ You thrive in an extremely fast-pace environment, you want to get things done and you're action-oriented.
- ✈ **Globe trotter describes you best, you speak several languages and feel comfortable in a global, dispersed team.**
- ✈ Financial reward isn't your highest priority – we're doing the first steps here, but attracting investments is on top of our list.
- ✈ **Responsibility, independence and having a direct impact are what keeps you going. Help us make this the next big thing and we ensure you you'll be handsomely rewarded.**
- ✈ You're outgoing, with experience in business development / sales / marketing.

The role of **co-founder business development** is in charge of creating valuable partnerships with airport authorities and in-airport retailers. It will be a part-time role (though may turn into a full-time position), and would suit someone who is looking to have a high-impact entrepreneurial experience next to their current studies or job. A certain level of flexibility is required.

We do our meetings via web conference mostly, but have in-person meetings from time to time. Being located somewhere in Europe, Eastern Europe or Southeast Asia will be beneficial.

Email us to [iwantto@flystay.xyz](mailto:iwantto@flystay.xyz) with your CV and a few lines about your motivation.